

Future of Shared Services in IT

NJASA TechSpo 2010

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NJ-GMIS

Agenda

- Why this presentation?
- What are Shared Services?
- Examples w/Benefits and Pitfalls
 - Municipal
 - County
 - State
- Important Considerations for Shared Services
- NJ GMIS

Why this presentation?

- Budget Uncertainties
 - Incredible State Budget Shortfall
- Regionalization Initiatives
- Be Proactive
 - Be seen as a leader
- Work Smarter, Not Harder
 - It's always been done before

SHARED SERVICES IS COMING!!

Four Questions

Do you the know the names of your IT counterparts in:

- 1) Your neighboring school district?
- 2) County College?
- 3) Your municipal government?
- 4) Your county government?

What are Shared Services?

Opportunities

Communication (Most Important!!)

Collaboration

Community Service

Problem Solving

Decision Making

Time Management

Employment

Not always about \$\$\$

- Relationships
- Exposure to other ideas and ways to do things
- Sharing expertise
- Leveling of playing fields
- Promotes openness and transparency
 - Sharing RFPs and bids

Case Study: Municipal-Level

- Woodbridge Township
 - Shared IT Director and Staff
 - Successes and Challenges
 - \$20 millions savings

Other Examples

- Plumsted Township
 - Shared Services Grant
- Princeton
 - Common Fiber Network

Case Study: County-Level

- Mercer County
 - History
 - Facilities and Public Works Professional Development
 - Driven by County Superintendent, Samuel Stewart
 - Involves Mercer County Community College
 - County Shared Services Director
 - 11 K-12 School IT leaders meet on a monthly basis
 - Stand-outs: Rick Hillman, Peter Thompson and Rick Cave
 - Success: Printer Toner
 - Systems Inventory
 - LTPS saved \$20,000 over WSCA
 - Failure: Nortel Bid
- Future Initiatives
 - VPNs between school districts
 - Distance Learning
 - IT Professional Development

Case Study: State-Level

- Broadband Stimulus Grant
 - NJDOE
 - Larry Cocco, IT Manager
 - NJEdge
 - George Lagaris
 - Verizon
 - Carol Dam and Bill Marco

CROSS YOUR FINGERS FOR ALL OF US!!

Important Considerations

- Personalities
 - Job Security
 - Unwillingness to Share
- Bureaucracy
 - Interlocal agreements
 - BOE-approved Purchasing Vehicles
 - Cooperatives
 - Hunterdon; Mercer County Special Services
 - EIRC
 - South Jersey Technology Partnership
 - WSCA

NJ-GMIS

- Association for all government IT people
 - Municipal, County and State Government
 - Public Schools
- Provides a forum of the exchange of idea, information and techniques, and fosters
 - 1st Annual Conference in April 21, 2010 in Somerset

www.njgmis.org

Questions, Comment, Concerns

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