



- NJ Software Contract # A72727, Index # M-0003
 - Current Contract Expires June 30, 2010
 - New Contract to be awarded and will be effective July 1, 2010
- Current Contract Details/Information
 - All software and some related software services
 - Cost plus contract model for named publishers (19) & other miscellaneous vendors
- Process for Quotes
 - Request quote from Account Team via email, phone, fax, etc.
 - Renewals (Maintenance, Support, etc.) Vendor direct renewal quotes can be forwarded to account team for state contract quote
 - New Publishers – We will research and “on-board” new vendors per request for product to be added to the state contract.
- Historical Information
 - 341 Different publishers purchased on contract today
 - Over \$40M in Sales

Software Publishers



NAMED PUBLISHERS

- Microsoft
- Oracle
- IBM
- Symantec
- Adobe
- Novell
- Business Objects
- Quest
- VMWare
- McAfee
- Attachmate
- Hummingbird

OTHER SOFTWARE

- Kronos
- Clarity USA
- Computer Square Inc.
- Delta Development Group
- CA
- Information Builders
- Kofax Image Products
- EMC
- Venture Technologies
- Landesk
- Commvault
- Proofpoint
- Syncsort Inc
- Websense



Booth Space # 28

Designated Software Reps

NJ State Agencies

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